



CHAMBAL FERTILISERS AND CHEMICALS LIMITED

August 11, 2017

**BSE Limited**

Phiroze Jeejeebhoy Towers  
25<sup>th</sup> Floor, Dalal Street  
Mumbai – 400 001

**The Secretary**

**National Stock Exchange of India Limited**  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E)  
Mumbai – 400 051

Dear Sir,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the investor presentation, on the financial results of the Company for the quarter ended June 30, 2017.

You are requested to notify your constituents accordingly.

Thanking you,

Yours sincerely,  
for **Chambal Fertilisers and Chemicals Limited**

**Rajveer Singh**

Assistant Vice President- Legal & Secretary



## ***Enriching Land, Transforming Lives***



**Investor presentation  
Quarter ended June 30, 2017**

# Financial performance of the Company

(Rs. Crore)

Particulars	Quarter Ended		Year Ended
	June 30, 2017	June 30, 2016	March 31, 2017
<b>EBITDA</b>	<b>261.72</b>	<b>282.50</b>	<b>923.88</b>
Interest	43.92	85.00	245.80
Depreciation	17.88	14.95	61.57
<b>PBT from continuing operation</b>	<b>199.92</b>	<b>182.54</b>	<b>616.51</b>
PAT from continuing operations	135.29	127.71	434.39
Profit from discontinued operations (net of tax)	5.00	12.95	(9.29)
<b>Profit for the Period / Year</b>	<b>140.29</b>	<b>140.66</b>	<b>425.10</b>



## Fertiliser & Agri-inputs Production and Sales (Quantity)

Particulars	Unit	Quarter ended		Year Ended
		June 30,2017	June 30,2016	March 31,2017
Urea- Production	Lac/ MT	4.25	5.29	20.02
Urea- Sale	Lac/ MT	5.09	5.25	19.52
DAP / NPK Sale	Lac/ MT	2.58	2.13	10.35
MOP - Sale	Lac/ MT	0.80	0.31	2.09

# Subsidy and Loan position

## Subsidy Receipt

(Rs. Crore)

Particulars	Quarter Ended		Year Ended
	June 30,2017	June 30,2016	March 31,2017
Urea	911.72	1409.08	3,067.94
P&K	747.85	448.88	981.37
SSP	-	20.96	82.09
Citi Compost	0.18	-	0.03
<b>Total</b>	<b>1,659.75</b>	<b>1,878.92</b>	<b>4,131.43</b>

## Subsidy Outstanding

(Rs. Crore)

Particulars	Quarter Ended		Year Ended
	June 30, 2017	June 30, 2016	March 31, 2017
Urea	702.31	1489.51	1,014.10
P&K	685.38	521.57	1078.18
SSP	42.66	69.21	33.93
Citi Compose	0.23	-	0.40
<b>Total</b>	<b>1,430.58</b>	<b>2,080.29</b>	<b>2,126.61</b>

Note- Subsidy outstanding as on March 31, 2016 was Rs. 3093.54 crores.

## Loan Outstanding

(Rs. Crore)

Particulars	Quarter Ended		Year Ended
	June 30,2017	June 30,2016	March 31,2017
Long term Loan - new project G3	1356.29	216.74	1073.86
Long term Loan (Shipping)*	271.12	633.32	486.72
Working Capital Loan	2,305.13	3695.99	3,077.60
<b>Total</b>	<b>3,932.55</b>	<b>4,546.04</b>	<b>4,638.18</b>

- Borrowings related to shipping business is part of discontinued operation.



## New Urea Project - Progress

Overall Progress	Engineering	Procurement	Construction	Overall
<b>Actual</b> (As on 25-July-2017)	<b>96.48%</b>	<b>73.93%</b>	<b>27.61%</b>	<b>67.06%</b>

- The project implementation is on-time and progressing as planned.
- Amount spent on project till June 30, 2017 – Rs. 2214.20 crore (Approx.)
- Basic and detailed engineering has been completed.
- Procurement activities are nearing completion. Orders for all itemized equipment and bulk material have been placed. Equipment dispatches are in progress and being received at site.
- Construction activities at site are in progress. Civil foundations, building and under-ground piping work has been completed. Buildings finishing work, above-ground piping/piperack work and equipment erection is going on.



## New Urea Project - Progress

- **Raw water supply** - Construction of low-height dam on Kalisindh River and increase in height of existing structure on Parwan river has been completed. Total storage of these structures is for 6 million cubic meter water, which is sufficient to meet requirement of plants for non-rainy period from October to June (9 months).
- **Natural gas supplies** - Gas sales agreements were signed on June 13, 2017 with GAIL (India) Limited and Indian Oil Corporation Limited for supply of 1.9 MMSCMD and 0.3 MMSCMD of natural gas, respectively.
- **Manpower** – Recruitment of graduate engineers and diploma/science graduates is being done in phased manner. These resources are placed in existing plants for on-job training.



## New Urea Project – Progress - Overall View of Project Site

